



Partnership Program Rewards

**LIT BUILDING OR
NEW CONSTRUCTION**
1x MRC
on Ethernet (DIA, E-Line, E-LAN) and/or
Voice (PRI, SIP) for all closed deals

Business Differentiators:



PRI, SIP Over Fiber



Wholly Owned Fiber-Rich Network



Metro and Building Diversity



100% Ethernet Network w/SLA



Aggressive New Build Timeframes



MEF 2.0 Certified



ENDS DECEMBER 31st 2018!

To request information on plans and pricing contact:

Terms and Conditions: The promotion begins on October 1, 2018 and ends on December 31, 2018 at 6pm PST ("Promotion Period"). All SPIFFs are paid the month after the order is booked. All orders must be complete and accepted by RCN Business during the Bonus Period to qualify (booked is defined as order accepted by RCN Business based upon booking requirements at the discretion of RCN). Only partners who have entered into a Partnership Agreement with RCN Business may participate in the promotion. This content is governed by the general terms and conditions of the agreement. Only new billed revenue from new circuits (as those terms are defined in the Agreement) during the Promotion Period qualify for the bonus. Renewals, downgrades, reconfigures or moves of existing circuits or POTS lines do not qualify. SPIFFs are paid on approved published rates only unless approval is given by management. Special priced and ICB are not eligible unless a written exception is received prior to execution of contract. Special priced and ICB is to be defined as any pricing provided outside of the maximum discounts afforded RCN Channel Managers/Management and Partner Pricing Team. It is the Channel Partner's responsibility to request written confirmation of approved SPIFFs on ICB. The Promotion is applicable to On Net LIT buildings and opportunities that justify RCN's ability to light the building. RCN is not obliged to pay SPIFFs on ICBs unless written confirmation is provided by RCN SPR/ICB team. RCN reserves the right to recover or recalculate based upon MRC adjustments from the initial order. If an order cancels prior to install or in the first 6 months after install, Bonus will be recovered on the next applicable commission run. Minimum 2-year agreement applies. RCN Business reserves the right to terminate or modify this program at any time. Additional restrictions may apply. RCN Telecom Services, LLC. 660 College Rd. East, Suite 3100, Princeton, NJ 08640. ©2018 RCN Telecom Services, LLC. All rights reserved.