



## **RCN/Grande Partners with Wave Broadband, Combines Master Agent Programs**

RCN/Grande, a nationwide broadband service provider has partnered with Wave Broadband (Wave) to deliver a comprehensive suite of fiber-rich network technology and communication solutions. Wave is a leading regional broadband fiber company offering high-speed data, video, and voice services to residential and business customers.

This partnership creates the sixth largest cable company in the U.S., expands RCN/Grande's robust high-speed services platform, and forges a new company with enhanced experience and expertise. The expanded national footprint will allow RCN/Grande and Wave to accelerate the deployment of faster internet speeds, video entertainment and voice products to its customers, while creating a portfolio that provides service to more than 950,000 customers.

The transaction will combine the three master agent programs to help drive the overall strategy of creating a market leader in next-generation, high-speed data services for business customers with a presence spanning coast-to-coast. Together, RCN, Grande and Wave remain dedicated to working with its agents to deliver custom fiber network products and services for businesses of all sizes spanning nearly 20 metro areas in 11 states including California, Illinois, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Texas, Virginia, Washington, and Washington, D.C. Agents will now benefit from combined capabilities in a single experience.

RCN/Grande and Wave look forward to continued growth led by a strong focus on customer service and a commitment to providing the highest quality enterprise-level broadband and communication solutions at an affordable price.

The partnership was completed January 24, 2018

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